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## Exploring the Spatial Interdependence in Efficiency of Private Hospitals in Pakistan

**Abstract** *A major health policy concern is the presence of inefficiencies in health care provision. This study estimates the technical efficiency for ambulatory services and inpatients care in private sector hospitals in Pakistan. Efficiency scores for the sample hospitals, estimated using Stochastic Frontier Analysis, are aggregated at the regional (district) level to identify the existence of spatial interdependence. The results from the spatial analysis suggest that efficiency has a positive spillover for outpatient care in small hospitals. Big hospitals, however, show inconsistent results. We concluded that small hospitals compete in outpatients with the motive of profit maximization.*

**Key Words:** Private Hospitals, Efficiency, SFA, Spatial Dependence, Competition, Pakistan

### Introduction

In the past few years, healthcare expenditures have been increasing significantly not only in the absolute term but also as a proportion of GDP (Committee, 2012). To lessen this financial burden, governments in many western countries have initiated pro-competition reforms in the hospital sector. The United Kingdom, the United States, and the Netherlands were the first to introduce competition in the hospital market. Subsequently, other countries also started encouraging competition in their hospital market to provide a better choice to the patients. The existing empirical evidence on the real effects of pro-competition reforms on health outcomes is, nonetheless, mixed. Some studies conclude that competition leads to better health outcomes (Gaynor, Propper, & Seiler, 2016); others claim that increase in competition may worsen the peoples' health conditions (Propper, Burgess, & Green, 2004); whereas others (Berta, Martini, Moscone, & Vittadini, 2016; Colla, Bynum, Austin, & Skinner, 2016; Mukamel, Zwanziger, & Bamezai, 2002) suggest that there is no relationship between competition and quality.

These empirical studies assumed that hospitals compete within the local market in a pre-specified geographical area to attract more patients. However, according to some studies (Gravelle, Santos, & Siciliani, 2014), hospitals have incentives to compete beyond their geographical boundaries. For instance, some empirical studies comprehensively analyze the efficiency, effectiveness and quality of healthcare providers using data at a geographic/administrative level considering the interdependence of hospitals of different regions (Augurzky & Schmitz, 2010; Felder & Tauchmann, 2009). When the aggregated regional level data is used, the assumption of independent observations used in conventional regression analysis becomes indefensible because the healthcare system in different regions cannot be separated. Ignoring the assumption of spatial interdependence due to patients' mobility across regions of residence can bias the regional efficiency scores. According to Augurzky and Schmitz, less than 50 percent of total patients are treated within a region of residence in some areas (Augurzky & Schmitz, 2010).

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The traditional approach was to investigate the effect of competition on efficiency and quality by using market concentration measures like the Herfindahl Index. Recently, however, researchers have started to use spatial analysis to examine strategic interactions among hospitals (Herwartz & Strumann, 2012; Francesco Longo, Siciliani, Moscelli, & Gravelle, 2017).

According to literature, hospitals' negative spatial interdependence shows the existence of competition for low-cost patients. Although a hospital that is successful in attracting more patients from its rival shows better performance (Herwartz & Strumann, 2012), this can also be another way round, especially when a country has a mixed health care system (public and private) like Pakistan. Positive spillover of efficiency can also show the existence of competition. At the same time, both neighbouring regions can be successful in attracting more patients. There can be two potential reasons behind this behaviour, First, the presence of unattended patients who are not getting treatment from any hospital. Secondly, private sector hospitals may be attracting patients from the public sector (e.g. due to low-quality service or bad reputation, etc.), which can also be observed by the current expanding role of the private sector in Pakistan.

A deep understanding of the performance evaluation and spillover effects of the technical efficiency of private hospitals will be more effective in designing the policies and health interventions. Do private hospitals compete, in the form of efficiency spillovers, to attract more patients for profit maximization in a developing country like Pakistan? In other words, whether the hospitals of one district react to an increase or decrease in efficiency by their rivals in a competitive environment. To answer this question, the underlying study has examined the existence of strategic interactions among hospitals in the geographical area. That is, whether the technical efficiencies are strategic complement or substitute. Our analysis follows a two-step approach. First, the technical efficiency scores are estimated using the Stochastic Frontier Analysis (SFA). Subsequently, the spatial interdependence of private healthcare provision at the district level is analyzed for Pakistan.

Rest of the paper is organized as follows: the second section explains data, variables and econometric methodology. Results are discussed in third section and last section provides the concluding remarks, some policy suggestions and future research gap.

## **Data and Variables**

The private health care sector in Pakistan consists of small health care providers (number of beds <50) and big private hospitals (number of beds >50). The small health care providers consist of small hospitals, individually run general practitioner clinics, dental clinics, specialty clinics, paramedics running clinics, outpatient care centers, laboratories and diagnostic services, homeopaths, hakeems, tabibs and other traditional health care providers. The Pakistan Bureau of Statistics (PBS) conducted a performance evaluation survey of 21,486 healthcare providers and a census of all 125 big hospitals in 2010-11 from the four provinces across Pakistan. The survey and census collected information on the number of inpatients and outpatient treated in the previous year, the existing number of doctors, specialists, and paramedical staff, other staff, and the number of beds in the facility. For our analysis, we have taken all the health care centers that provide the inpatient facility. This includes all the big hospitals as well as 624 small health care providers.

The number of inpatients and outpatients treated in the health facility is used as output variables in the calculation of efficiency scores of hospitals. These are the most widely used measures of outcome in hospital efficiency studies (Valdmanis, Rosko, & Mutter, 2008). On the other hand, for input variables, the study included general practitioner doctors, specialist doctors, paramedical staff, other staff, and the number of beds. These variables are commonly used in the literature as representatives of productive factors, human resource and capital (Navarro-Espigares & Torres, 2011). Efficiency measurement is all about efficient resource utilization and the empirical evidence suggests that doctors are accountable for 80 percent of hospitals' resource utilization (Chilingerian & Sherman, 1997). Hence, the physicians (general practitioner doctors and specialist doctors) and paramedical staff are selected as

a measure of human resources (labor). Moreover, the number of beds is taken as a measure of capital. The descriptive statistics of all the variables included in the analysis are provided in Table 1.

**Table 1.** Descriptive Statistics of Variables

<b>Variables</b>	<b>Number of Obs.</b>	<b>Mean</b>	<b>Std. Deviation</b>	<b>Minimum</b>	<b>Maximum</b>
<b><u>Outputs</u></b>					
Inpatients	749	1,800	6,809	1	144,497
Outpatients	749	17,132	52,637	1	967,994
<b><u>Inputs</u></b>					
No of beds	749	34.49	78.66	2	747
Doctors	749	7.348	23.55	1	323
Specialists	749	6.742	15.96	1	200
Paramedical Staff	749	26.13	104.5	1	1,744
Other Staff	749	27.94	200.2	1	4,564
<b><u>Control Variables</u></b>					
Prenatal Care	80	64.42	13.92	32	94
Immunization	80	78.24	16.73	20	99
MPI	80	0.155	0.0835	0.02	0.422
Density	80	1,239	7,724	0.400	69,341

*Note: Control variables are at district level.*

Once the efficiency scores are estimated for each hospital, these are aggregated at a regional (district) level. The reason for this aggregation is the absence of latitude and longitude data for hospitals. The data on district-level control variables have been taken from different sources. The district-level data on some important variables are not available officially. The district-level data on Human Development Index (HDI) and Multidimensional Poverty Index (MPI) are taken from the literature [(Jamal, 2016) and (Naveed & Ali, 2012)] respectively.

The MPI, used as a comprehensive indicator of poverty, is constructed by utilizing the PSLM (Measurement, 2012-13) survey data, which covers 77500 households. The MPI score ranges from 0 to 1; the poverty level increases as we move from 0 to 1. The average score of MPI is almost 16 percent. The authors have given equal weights (0.25) in the measurement of MPI scores to all the four indicators i.e. education, health, assets holdings and living conditions. Prenatal care and immunization are taken as a proxy for health. Prenatal care is preventive healthcare which refers to regular checkups of pregnant women before the childbirth. The average prenatal care is almost 65 percent in all the districts. Immunization is a vaccination for controlling life-threatening communicable diseases. The immunization is 78 percent, on average, in all the districts of Pakistan. Population density is used as a proxy for demographic information. On average, the population density of districts in the country is 1239 inhabitants per kilometer square (PSLM, 2011-12).

### **Empirical Specifications**

This section is divided into two main parts. The first sub-section contains the empirical specifications for the measurement of technical efficiency. The specifications of the spatial models are provided in the second sub-section.

## Efficiency Measurement

Efficiency is measured by examining the relationship between output (product of the health care system) and inputs (the resources used to produce that output). Initially, Farrell (Farrell, 1957) explained the concept 'measures of efficiency' and divided efficiency into two constituents; technical efficiency (produces the maximum output for a given level of inputs or employed the minimum resources to produce a fixed level of output) and allocative efficiency (The Allocative efficiency requires the information related to the relative prices of inputs and outputs. A firm is allocative efficient if it maximizes profit for a given cost or minimizes cost to produce a given level of output). Productive efficiency or economic efficiency is determined by combining the concepts of allocative efficiency and technical efficiency (O'Neill, Rauner, Heidenberger, & Kraus, 2008). The concept of technical efficiency in production was first developed by Farrell (Farrell, 1957) and was further technologically advanced by others (Boles, 1966; Charnes, Cooper, & Rhodes, 1978; Färe & Lovell, 1978).

The two principle methods which are widely used to measure efficiency, in the literature of health economics, are Stochastic Frontier Analysis (SFA) and Data Envelopment Analysis (Chilingerian & Sherman). (Aigner, Lovell, & Schmidt, 1977; Battese & Corra, 1977; Meeusen & van Den Broeck, 1977) proposed the method of SFA based on Farrell's approach. The technical efficiency scores are measured by using Stochastic Frontier Analysis (SFA) production function taking inpatients and outpatients as dependent variables.

SFA is a parametric technique of efficiency analysis and it is based on the econometric regression model. It requires a functional form. It allows the random error along with the inefficiency term. One drawback of SFA, however, is that it allows only one output. The Stochastic Production Frontier of Cobb Douglas form is given below;

$$\ln y_i = \alpha + \ln(x'_i)\beta_i + v_i - \mu_i$$

Where  $y_i$  represent the output of  $i$  hospital;  $x'_i$  is the vector of inputs of  $i$  hospital and  $\beta_i$  represent the vector of parameters.  $v_i$ ,  $\mu_i$  are two parts of error term with the assumptions that  $v_i \sim iidN(0, \sigma_v^2)$ ,  $\mu_i$  with exponential distribution, and  $\mu_i$  and  $v_i$  are independently distributed of each other and also of the regressors. The symmetric error term  $v_i$  is the usual error term to allow for random factors like measurement errors, weather, strikes etc. The non-negative error term  $\mu_i$  is the inefficiency component.

## Spatial Analysis

To investigate whether the aggregated efficiency of the hospitals of a district is strategic complement or substitute of its neighboring district's efficiency, we use the following relation,

$$E_i = f(E_j, X_i, \varepsilon_i) \quad i = (1, \dots, I); j = (1, \dots, J) \quad (1)$$

Where  $E_i$  is the average efficiency score of district  $i$ 's hospitals;  $E_j$  is the average efficiency of district  $j$ 's hospitals;  $X_i$  is the vector of control variables at district level (health, education, population etc.) and  $\varepsilon_i$  is random error. Global Moran's I test is used to check the existence of spatial dependence of efficiency scores among the private hospitals of different districts. In the presence of spatial dependence, we estimate spatial cross-sectional lag and error models after controlling for the observable covariates. The spatial cross-sectional lag and error models are described in equations 2-4 as follows;

$$E_i = \rho \sum_j w_{ij} E_j + \beta' X_i + \varepsilon_i \quad (2)$$

and

$$E_i = \beta' X_i + \varepsilon_i \quad (3)$$

where

$$\varepsilon_i = \lambda w_{ij} + \varepsilon_i \quad (4)$$

Where  $E_j$  is the average efficiency of all hospitals in district  $j$  which is rival of average efficiency of hospitals in district  $i$ ;  $w_{ij}$  is the weight matrix associated with the spatial interaction among hospitals, and  $X_i$  contains the covariates and  $\varepsilon_i$  is the random error. Equations 2-4 can be rewritten in matrix form,

$$E = \rho WE + X\beta + \varepsilon \quad (5)$$

and

$$E = X\beta + \varepsilon \quad (6)$$

$$\varepsilon = \lambda W + \epsilon \quad (7)$$

Where W is the weight matrix composed of  $w_{ij}$  and spatial weights are generated by the inverse distance function.

$$w_{ij} = \begin{cases} 0 & \text{if } i = j \\ d_{ij}^{-1} & \text{if } d_{ij} \leq 111\text{km and } i \neq j \\ 0 & \text{if } d_{ij} > 111\text{km and } i \neq j \end{cases}$$

Where  $d_{ij}$  is the distance between two districts. In the current analysis, it is found that 111 km is the radius in which the hospitals in two different districts compete. In other words, districts that are within 111 km radius are assigned positive weights whereas zero weights are assigned to those that are beyond 111 km radius.  $WE$  is weighted average of efficiency of neighboring district and the weight matrix W is row standardized meaning that sum of all the elements of each row equals to one.  $\rho$  ( $\lambda$ ) is a key coefficient and it confirms the existence of spatial autocorrelation when it is strictly positive and significant in the spatial lag (error) model. The spatial autocorrelation among the hospitals of different districts can exist due to (i) strategic interaction, ii. common unobserved characteristics of hospitals and, iii. observed or unobserved characteristics of neighboring districts.

## Results and Discussion

This section is broadly divided into two main subsections following the objectives of the study. The first sub-section empirically estimates the technical efficiency for each hospital included in our analysis. The analysis of district-level spatial dependence in hospital efficiency is discussed in section 4.2.

### Efficiency Measurement

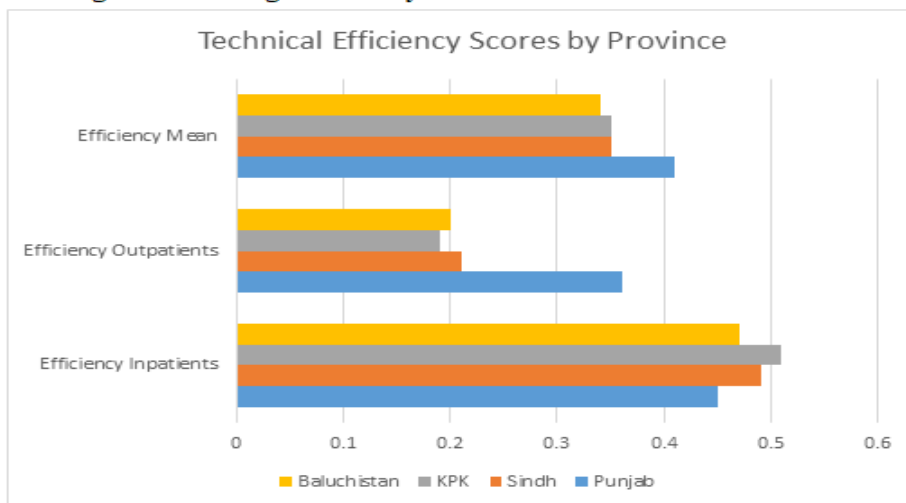
The first step of our empirical analysis is to measure the efficiency of private hospitals without considering the prospective spatial interdependence between the units. The efficiency score lies between 0 and 1: a score of one represents that the hospital is fully efficient. The inefficiency is measured by the difference between the efficiency score of a hospital and the value one. The focus of the current study is an output-oriented model (The output-oriented technical efficiency is to obtain maximum output by utilizing a given set of inputs). That is, the highest possible level of output should be achieved with the given resources to reduce inefficiencies.

The findings of efficiency measurement, taking both inpatients and outpatient as combined output variables, reveal that not a single hospital lies on the production frontier and, therefore, none of the sample hospitals in our analysis is fully efficient. In relative terms, however, the most efficient hospitals are found to be Buner Medical School from Buner district and Malik Medical Complex from district Muzaffar Garh with efficiency scores of 0.73. This means that, even for these hospitals, 23 percent more output (inpatient and outpatient treatment) can be achieved with the same inputs. These two hospitals are Individual Proprietorship hospitals. On the other hand, the least efficient hospital is the Ramey Surgical Hospital and Maternity from district Bahawalpur.

Considering only the number of outpatients as an output variable in efficiency measurement, Manawar Hospital, with a score of 0.84, emerges as the most efficient hospital located in Faisalabad. The second most efficient hospitals, both run as individual proprietorships, are Alam Hospital from Gujrat and Fatima Medical Centre from Rajan Pur districts. When the number of inpatients is taken as the output variable in the measurement of technical efficiency, Yousaf Surgical Centre from Lodhran district and Turbat Medical Centre from Turbat surface as the most efficient health care facilities exhibiting 80 percent efficiency. Once again, these are individual proprietorships.

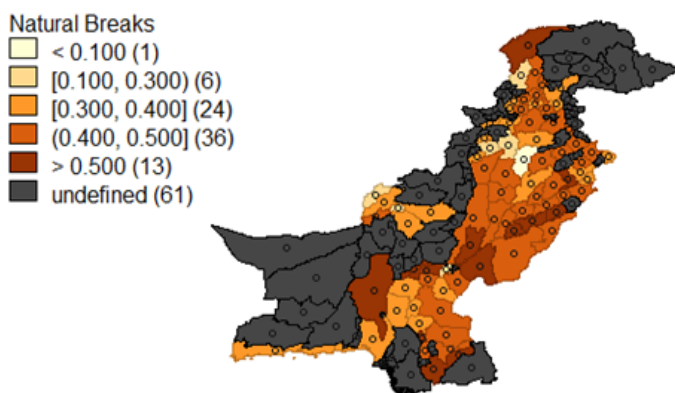
The overall average efficiency score of 749 private hospitals is 0.48. Hence, on average, the private hospitals are only 48 percent efficient and there is a tremendous room for improvement in this sector. The average efficiency scores across four provinces of Pakistan are presented in the Figure 1.

**Figure 1: Average Efficiency Scores of Four Provinces of Pakistan**



The majority of the hospitals included in the analysis are from Punjab (417), followed by Sindh (181), KPK (116) and Baluchistan (35). Punjab appears to be the most efficient province in treating outpatients. However, it becomes least efficient when it comes down to inpatient treatment. In the overall treatment of inpatients and outpatients, nonetheless, Punjab dominates all other provinces. KPK is most efficient in inpatient treatment and least efficient in outpatient treatment. Sindh secures the second position for the most efficient province in all three scenarios. Baluchistan illustrates a mixed picture for three cases.

**Figure 2: District Wise Average efficiency scores**

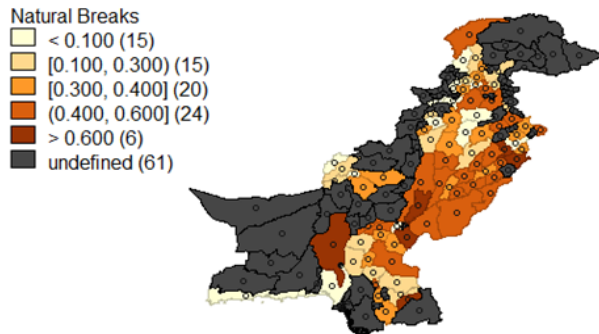


The aggregated findings at the district level, provided in Figure 2, show that none of the districts, from the 80 districts for which the data was available, is found to be fully efficient when both inpatients and outpatient are taken as output variables in the efficiency analysis. Most of the districts' efficiency scores are found to be less than 50 percent. The efficiency score of only 13 districts is greater than 0.5. The average efficiency score is approximately 40 percent which is quite low. Matiari district, with an

efficiency score of 0.64, comes out as the most efficient district. It is followed by Lodhran and Khuzdar with a score of 0.60 each. Killa Abdullah from Baluchistan province is the least efficient district for this measure of efficiency.

Figure 3 maps the district-wise efficiency using the number of outpatients as output variable in the efficiency scores calculations. The overall situation is almost similar. None of the district lies on the frontier. The efficiency scores of six districts are greater than 0.60 and the most efficient district turns out to be Kasur which is located in Punjab province. The efficiency score of 15 districts is less than 0.10 which is an alarming situation and calls for attention.

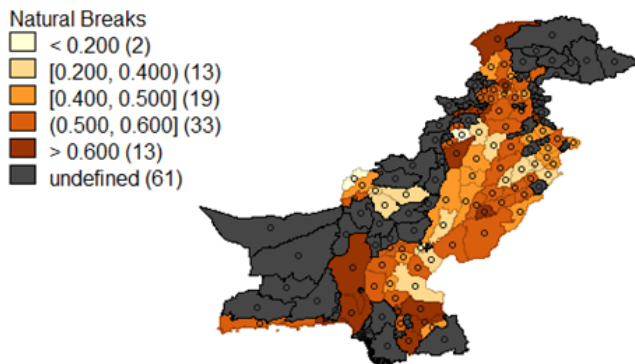
**Figure 3: District Wise Average Efficiency Scores of Outpatients**



The efficiency scores are also measured by taking inpatients as an output variable. Inpatient services are provided by all the considered hospitals in the analysis. Inpatient care refers to a situation when a patient occupies a bed in the health care facility. In our analysis, there is a mix of big and small hospitals but all these hospitals provide inpatient facilities. The district-wise efficiency scores with inpatients as output variables are provided in Figure 4.

The maximum efficiency level is achieved by the district Lodhran with an efficiency score of 0.72, followed by districts D.I.Khan, Matiari and Upper Dir. Lakki Marwat and Killa Abdullah are the least efficient districts with efficiency scores below 0.20.

**Figure 4: District Wise Average Efficiency Scores of Inpatients**



## Spatial Analysis

The existence of spatial autocorrelation inefficiency indicators and control variables is examined using univariate Moran's I test. For this purpose, the inverse distance-based weight matrix is used. Moran's I value is estimated using weight matrices with two distances for sensitivity analysis. The values of Moran's I for efficiency indicators and all control variables, except population density, are positive and highly significant for both distances at conventional significance levels. It confirms the existence of spatial dependence and spillover effects for almost all the variables. To capture this spatial effect, we have applied spatial regression analysis by controlling for health, population and poverty indicators. This analysis is done for three indicators of efficiency to capture heterogeneous effects. Moreover, two types of weight matrices are used for sensitivity analysis. The first is the inverse distance weight matrix, whereas, the second is the contiguity weight matrix (The contiguity weight matrix indicates that the districts share the boundaries. If it shares the boundaries, then value 1 is assigned to that units and if not then 0). For distance-based weight matrices, the software packages take Euclidean distance (to convert the Euclidean distance to the kilometers multiply the band by  $R\pi/180$ . Where R is the radius of the earth which is equal to 6371km (Banerjee, Carlin, & Gelfand, 2014). Therefore, Euclidean distance 1 is equal to 111 km and 2 is equal to 222 km). In the literature of spatial econometrics, more than one type of weight matrix is used for robustness. Usually, it is used to check the strength of spillover effects with changing the neighborhood's definition (Ahmed, 2011).

**Table 2.** Univariate Moran's I test for Spatial Autocorrelation

Variables	Moran's I (d=1)	Moran's I (d=2)
Efficiency mean	0.178*** (0.08)	0.124*** (0.054)
Efficiency inpatients	0.149** (0.074)	0.106*** (0.05)
Efficiency outpatients	0.17** (0.08)	0.173*** (0.048)
Prenatal	0.402*** (0.081)	0.349*** (0.048)
Immunization	0.445*** (0.079)	0.385*** (0.051)
MPI	0.456*** (0.073)	0.393*** (0.053)
Density	0.011 (0.01)	0.01 (0.005)

Null Hypothesis: Values observed at one location do not depend on values observed at neighboring locations. Standard errors are in parentheses and \*\*\* indicates  $p < 0.01$ , \*\* indicates  $p < 0.05$ , and \* indicates  $p < 0.1$

We estimate OLS regression as well as two types of spatial models - spatial lag and spatial error using both the weight matrices. While taking the distance-based weight matrix, at the first distance four locations were neighborless. However, when the distance was increased (band 2), then all the districts have at least one neighbor. Results of all the models while taking the average efficiency score, and efficiency scores calculated taking outpatients and inpatients separately as outputs are provided in Table 3.

Moran's I values for the residuals for all the models in Panel A (Table 3) are not significant showing the absence of the spatial dependence in the case of average efficiency score. Nonetheless, our results of univariate Moran's I indicated the presence of spatial autocorrelation in all the indicators. Hence, we disaggregated the analysis into two parts to identify whether the spatial dependence exists in OPDs or in inpatient care for private hospitals. The Moran's I values for all the models in Panel B, using both weight matrices, are positive and highly significant showing strong spatial autocorrelation. The Moran's I value of OLS for  $d=1$  and contiguity of order 1 is significant at 5 percent. When we increase the distance and take the neighbors in order 2, the strength of spatial dependence further increases.

The coefficient of spatial auto regression in spatial error model and the spatial lag model is  $\lambda$  and  $\rho$  respectively. The findings show that the values of Lambda and Rho are positive and highly significant



with both the weight matrices. It shows the existence of spatial dependence. Subsequently, there is evidence of positive spillover of efficiency of hospitals at district level while taking the outpatients as the dependent variable, confirming the existence of competition in OPDs of private hospitals. Due to competition, the efficiency in OPDs of private hospitals in one location induces the private hospitals of neighboring districts to increase the efficiency of their OPDs in order to increase their profit level. These results are consistent with other studies. (Felder & Tauchmann, 2013; Herwartz & Strumann, 2012; Lisi, Moscone, Tosetti, & Vinciotti, 2017; F Longo, Siciliani, Gravelle, & Santos, 2017)

To check whether this behavior of private hospitals also prevails in the case of inpatient care, we run these models using the efficiency score obtained by employing inpatient as the dependent variable. These results are reported in Panel C of Table 3. As evident from the results, the spatial dependence does not exist in the case of inpatients because the value of Moran's I for residuals is not significant in any of these models. Moreover, the values of Rho and Lambda are also insignificant. This suggests that the behavior of private hospitals is not the same towards outpatients and inpatients care. Competition exists for OPDs in private hospitals but not for inpatient care. Therefore, the spillover effects of efficiency have not been observed in the case of admitted patients in private hospitals. An important reason behind this behavior could be the size of the hospitals as most of the hospitals in the sample data are small.

**Table 3.** Results of OLS, Spatial Lag and Spatial Error Models for

Panel A: Dependent Variable = Average Efficiency Score												
Distance Based Weight Matrix						Contiguity Based Weight Matrix						
Band=1			Band=2			Contiguity of Order 1			Contiguity of Order 2			
	OLS	Error	Lag	OLS	Error	Lag	OLS	Error	Lag	OLS	Error	Lag
Moran's I	0.993			0.648			1.001			0.299		
Lambda		0.195			0.042			0.112			-0.2	
Rho			0.018			0.216			0.156			0.057
Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Panel B: Dependent Variable = Outpatients												
Moran's I	2.439**			3.337**			2.104**			3.533**		
Lambda		0.429**			0.474**			0.273*			0.517**	
Rho			0.306**			0.451**			0.211*			0.53**
Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Panel C: Dependent Variable = Inpatients												
Moran's I	0.236			0.779			0.833			1.437		
Lambda		0.156			0.069			0.083			0.279	
Rho			0.131			0.145			0.079			0.231
Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Our analysis is based on the data set of 749 hospitals which are mixed as big (no of beds>50) and small hospitals (no of beds<50). Two different behaviors are experienced from the same hospitals for two indicators; efficiency in OPDs and efficiency in inpatients care. To explore this further, the given data-set of 749 hospitals is disaggregated into big and small hospitals.

The same exercise that has been done previously is repeated for big and small hospitals separately to explore the reasons behind two different behaviors for outpatients and inpatients care. Our analysis started with the small hospitals and results are provided in Table 4.

We have estimated both the models' spatial lag and spatial error models for robustness and found that both the spatial coefficients, Lambda and Rho, are insignificant suggesting the absence of spillover effects of efficiency for small private hospitals (Panel A: Table 4). To further explore the efficiency spillovers at the district level, we have estimated the same models by taking the efficiency measured with inpatients and outpatients as dependent variables separately (Panels B & C). The estimation results in Table 4 show the existence of spatial dependence in the case of outpatients. The values of the coefficient of spatial regression models ( $\lambda$  and  $\rho$ ) are positive and highly significant. The small private hospitals show the same behavior as we have seen in the case of aggregated hospitals because the major portion of the overall sample comes from small hospitals. The existence of spillovers in OPDs of small hospitals may be due to the reason that they are specialized in outpatients and try to maximize their profit from daily OPDs instead of inpatients care. They have a small number of beds for admitted patients. The size of the hospitals has real impacts on the health outcomes according to the recent literature (Giancotti, Guglielmo, & Mauro, 2017; Kristensen, Olsen, Kilsmark, & Pedersen, 2008).

**Table 4.** Results of OLS, Spatial Lag and Spatial Error Models for Small Hospitals

Panel A: Dependent Variable = Average Efficiency Score												
Distance Based Weight Matrix						Contiguity Based Weight Matrix						
Band=1			Band=2			Contiguity of Order 1			Contiguity of Order 2			
	OLS	Error	Lag	OLS	Error	Lag	OLS	Error	Lag	OLS	Error	Lag
Moran' s I	1.22			0.86			1.166			1.021		
Lambda		0.218			0.099			0.166			0.118	
Rho			0.025			0.183			0.172			0.153
Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Panel B: Dependent Variable = Outpatients												
Moran' s I	2.435**			0.129**			2.748***			3.672***		
Lambda		0.50***			0.524***			0.315**			0.469**	

Rho	0.294**			0.464***			0.272*			0.491***		
Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>Panel C: Dependent Variable = Inpatients</b>												
Moran's I	0.585			1.035			0.261			1.56		
Lambda	-0.119			0.132			-0.026			0.272		
Rho	-0.093			0.221			0.057			0.203		
Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

Note: Standard errors are in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ .

Whether the profit-seeking behavior of small private hospitals also exists for inpatient care is the next logical question. This query is the basic motivation behind the estimation of all the models using the efficiency obtained from inpatients as dependent variable (Panel C). The findings reveal the absence of spatial autocorrelation for inpatients care in small hospitals, as the values of Moran's I are insignificant in all the models with both the weight matrices. The values of spatial regression coefficients ( $\lambda$  and  $\rho$ ) are also insignificant. Hence, small private hospitals compete in OPDs to attract patients for profit maximization instead of inpatients. These interesting results motivate to explore the behavior of big hospitals. That is, whether or not the competition exists in big hospitals? If the competition does exist, then is it present in OPDs or inpatient care or both? The results for big hospitals are presented in Table 5. The overall results for big hospitals are broadly inconsistent. One of the reasons could be that most of the big hospitals are located in 24 districts. Hence, the main reason behind the non-existence of spillover effects in big hospitals could be the missing data for most of the districts.

**Table 5.** Results of OLS, Spatial Lag and Spatial Error Models for Big

<b>Panel A: Dependent Variable = Average Efficiency Score</b>												
<b>Distance Based Weight Matrix</b>						<b>Contiguity Based Weight Matrix</b>						
<b>Band=1</b>			<b>Band=2</b>			<b>Contiguity of Order 1</b>			<b>Contiguity of Order 2</b>			
OLS	Error	Lag	OLS	Error	Lag	OLS	Error	Lag	OLS	Error	Lag	

			-0.277	Yes
		-0.487	Yes	
		0.252	Yes	
	0.059		Yes	
-0.719			Yes	
	0.054	0.428*	Yes	
-1.429			Yes	
	-0.064	-0.088	Yes	
-3.318			Yes	

**Panel B: Dependent Variable = Outpatients**

			0.008	Yes
		-0.012	Yes	
		-0.472	Yes	
	0.623**		Yes	
-0.792			Yes	
	-1.37***	-0.790**	Yes	
-1.03			Yes	
	-1.177	-0.198	Yes	
-2.159			Yes	

**Panel C: Dependent Variable = Inpatients**

			0.151
		0.129	
		0.279	
	0.315		
1.962**			
	0.051	0.167	
1.902*			
	0.094	-0.036	
2.538**			

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Control	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
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Note: Standard errors are in parentheses. \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$

The analysis of big and small hospitals has established that the spatial dependence exists for efficiency when it is estimated with outpatients as output, whereas spillovers are absent when the efficiency is estimated with inpatients in case of small hospitals. Small hospitals are specialized in ambulatory care department and they compete in this department with their neighbor regions to attract patients for achieving maximum profit.

### Concluding Remarks

This study explored the existence of spatial interaction among the private hospitals of Pakistan at the district level. First, the technical efficiency scores of all private hospitals are estimated using Stochastic Frontier Analysis. The existence of spatial autocorrelation is confirmed using Moran’s I test thereby verifying the evidence of regional spatial dependence. Subsequent spatial regression models, estimated using the maximum likelihood method, illustrated the presence of regional dependence for different cases.

The empirical findings present a bleak picture with regard to the overall efficiency scores for the private sector hospitals in the country. None of the hospitals is operating at full efficiency level. Hence, there is significant scope for improvement in efficiency for all the hospitals by increasing their output level given the same level of input resources. Efficiency scores are also estimated for two separate outputs - outpatients and inpatients for heterogeneous analysis.

Spatial regression analysis shows the existence of spatial dependence and positive efficiency spillovers at the regional level when outpatients is taken as a dependent variable. This confirms the existence of competition in OPDs of private hospitals. That is, the increase in efficiency in OPD of a hospital in one location induces the others to enhance their efficiency level as well. Subsequently, they can increase their profit levels by increasing their efficiency. However, spatial dependence has not been observed for inpatients. One may, therefore, conclude that the behavior of private hospitals varies regarding outpatients and inpatients to explore the reasons behind this behavior of hospitals, we have further disaggregated the analysis big and small hospitals.

The estimation results showed the spatial dependence in OPDs for small hospitals only. It could be because small hospitals constitute the major portion of the sample hospitals. The results for inpatients are, however, broadly inconsistent. One of the reasons behind the nonexistence of spillovers effect could be missing data as we have data for only 24 districts. Secondly, inpatient care in a hospital is conditional on the number of beds. Therefore, hospitals cannot increase the number of admitted patients beyond their capacity. According to the empirical literature, the size of the hospital has a real impact on the final health outcome (Giancotti et al., 2017). As the small hospitals specialized in ambulatory care, therefore hospitals compete with hospitals in their neighborhood to attract more patients to increase their profit levels.

These findings suggest that the government should focus on improving the efficiency of public hospitals to avoid private sector exploitation in the hospital sector. Moreover, policy interventions in terms of skill improvement or new technology adaptation will have substantial spillover effects on hospitals in the neighboring districts. Since private hospitals are not directly under the control of the government, this policy intervention can be made through a reduction in the import duties on new technology. The second stage analysis is done on district-level data due to data limitations. A better understanding of hospital behavior can be achieved with hospital-level data. This could be an important area for future research.

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